



COMPREHENSIVE TRANSFORMATION
FOR GLOBAL REACH

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MESSAGE FROM BOD

Firstly, we Thanh Thanh Cong Joint Stock Company (TTC Sugar, TTC Bien Hoa, SBT) would like to send our sincere thanks to all of you for your trust over the years.

Inherited the 50 years old brand of Duong Bien Hoa (Bien Hoa Sugar), which has been beloved and supported by many customers, TTC Sugar is always aware of the responsibility in our business. Beginning from the material farms of TTC Sugar, where there are large-scale technology improvement applied, the companion of enterprises, scientists and farmers, head to create a sustainable agricultural value chain and provide a high-quality and stable material source. At TTC Sugar, we use the production line with European technology, operated by the skilled engineers, to produce the high-quality and safe products for customers.

The Company's current operating and business model are gradually transformed from traditional manufacturing to servitization to provide customers with Sugar products and energy solutions to ensure abundant, clean supply for the young, dynamic local and regional markets. TTC Bien Hoa outlined a roadmap to build market segments, core products, and a diverse distribution network with the industry's leading R&D experts. Consequently, the Company is well-positioned to accompany customer's development. Successful penetration into the toughest beet Sugar markets, including Europe, America amongst others set TTC Bien Hoa apart as a globally-acclaimed Vietnamese Sugar brand. This was also TTC Bien Hoa's most powerful message to declare war on illegal, low-quality Sugar. TTC Bien Hoa branded products are now available in over 70,300 retail stores, 5,200 supermarkets, convenience stores, 3,500 retail outlets, and 4 reputable Vietnam's e-commerce platforms.

TTC Bien Hoa completed the 3-year medium-term development plan in FY 2019-2020 and began implementing the 5-year plan of 2021-2025, starting in this year. FY 2020-2021 is a substantial year for TTC Bien Hoa to accelerate a radical digital transformation roadmap towards its goals of becoming a market leader in smart farming at home and abroad. Thanks to the initiative, adaptability, and relentless efforts of the staff and BOM, we believe our 5-year plan to conquer the regional market has made its mark, and we are about to reap the sweet fruits of our hard work.

With over 50 years of experience, BOD's strategic direction and meticulous preparation by BOM and staff, TTC Bien Hoa turned challenges into triumphs, taking advantage of the integration period, being competitive, and gradually transforming itself into the regional market conqueror.

We believe that our enthusiastic and the proven ability in sugar industry, TTC Sugar products will entirely meet the customers' demand and be the perfect choice for the health.

DANG HUYNH UC MY
Vice Chairwoman of TTC Sugar





VISION - MISSION - CORE VALUE

VISION

To become Indochina's leading solution provider of traceable and sustainable agricultural products.



MISSION

To build advanced and sustainable agriculture that provides energy and nutrients of natural origin, non-GMO.



THE HISTORICAL DEVELOPMENT

Thanh Thanh Cong Bien Hoa JSC was formerly a joint venture between Bourbon Group, Sugarcane Union II and Tay Ninh Sugarcane Union



- 1995**
- ▶ Date of establishment: July 15th, 1995
 - ▶ Investment capital: USD95 million
 - ▶ Legal capital: USD28.5 million
 - ▶ Factories equipped with modern machinery and equipment as well as state-of-the-art technology: Refined Sugar is the main product, complying with European standards
 - ▶ Crushing capacity: 8,000 TCD

- 1998**
- ▶ Investment capital: USD111 million
 - ▶ Legal capital: USD39.5 million

- 1999**
- ▶ Sugarcane Union II transferred all of its legal capital contribution to Bourbon Group

- 2000**
- ▶ Tay Ninh Sugarcane Union transferred its capital contribution to Bourbon Group
 - ▶ 100% foreign-invested enterprise

- 2007**
- ▶ Transforming into a joint stock company
 - ▶ Charter capital: VND1,419 billion

- 2008**
- ▶ Listing 44,824,172 of SBT shares on Ho Chi Minh City Stock Exchange (HOSE)
 - ▶ Accounting for 31.58% of the total outstanding shares
 - ▶ Charter capital: VND1,419 billion

- 2009**
- ▶ Ground-breaking of Bourbon An Hoa Industrial Park - the first Eco-Industrial Zone in Vietnam
 - ▶ Charter capital: VND1,419 billion

- 2010**
- ▶ Bourbon Group divested and transferred its stake to Vietnamese partners
 - ▶ Thanh Thanh Cong Investment JSC became a major shareholder, with the stake of 24.5% of total outstanding shares
 - ▶ Charter capital: VND1,419 billion

- 2012**
- ▶ Increasing crushing capacity: 9,800 TCD
 - ▶ Completing the Affinage Project - Raw Sugar dissolution mill
 - ▶ Charter capital: VND1,419 billion

- 2013**
- ▶ Issuing 6,574,200 shares under the employee stock ownership plan (ESOP) - Changing the Company's name to Thanh Thanh Cong Tay Ninh Sugarcane JSC
 - ▶ Charter capital: VND1,485 billion

- 2015**
- ▶ Merging with Gia Lai Thermoelectricity JSC
 - ▶ The largest Sugar enterprise listed on Vietnam stock market
 - ▶ Charter capital: VND1,856 billion

- 2016**
- ▶ The first time being in VN30 Index basket
 - ▶ Issuing VND1,000 billion bond: Stabilizing cash flows, restructuring finance system, improving capital utilization
 - ▶ Issuing more than 9.1 million shares under the employee stock ownership plan (ESOP)
 - ▶ Charter capital: VND1,947 billion

- 2017**
- ▶ Contributing capital into TTC Attapeu Sugarcane Co., Ltd
 - ▶ Completing the M&A transaction with Bien Hoa Sugar JSC
 - ▶ Changing the Company's name to Thanh Thanh Cong - Bien Hoa JSC
 - ▶ Completing centralized management of all TTC Group's Sugar business units
 - ▶ Charter capital: VND2,532 billion

- 2018**
- ▶ Enhancing corporate governance practices according to international standards and best practices
 - ▶ Becoming the first Vietnam Sugar producer exported products to the US, besides China, Sri Lanka, Myanmar, Singapore, Kenya,...
 - ▶ Completing the repurchase of 61,600,900 treasury shares
 - ▶ Permitted to lift the foreign room limit to 100%
 - ▶ HOSE: Being in the Top 20 of Sustainable Development Index (VNSI)
 - ▶ Charter capital: VND5,570 billion

- 2019**
- ▶ Cooperating with ED&F Man: Exporting Sugar products to Europe
 - ▶ Forming a strategic partnership with DEG: European strategic investor
 - ▶ Signing contract with BIDV: Expanding material areas at Cambodia
 - ▶ Forming a strategic partnership with OCB: Helping farmers receive loans
 - ▶ Charter capital: VND5,867 billion

2020 RAW MATERIAL AREAS (3 INDOCHINA COUNTRIES)

~64,000 Ha

EXPORT MARKETS **24** COUNTRIES

72+ SUGAR PRODUCTS AVAILABLE IN THE MARKET

VN30 CONTINUE TO BE THE ONLY SUGAR COMPANY

9 ETFs AND INDEXES
17.9 MILLION OF SHARES

ISSUING **21,611,333** CONVERTIBLE PREFERRED STOCKS TO DEG - INVESTMENT FUND OF THE GERMAN GOVERNMENT

COMPLETING THE SALES OF **61,600,900** TREASURY SHARES

ISSUING 172 CONVERTIBLE BONDS EQUIVALENT TO **172** BILLION VND TO CORETREND - KOREAN STRATEGIC INVESTOR

CHARTER CAPITAL: **6,084** BILLION VND

TOTAL ASSETS: **17,956** BILLION VND

NET REVENUE: **12,889** BILLION VND



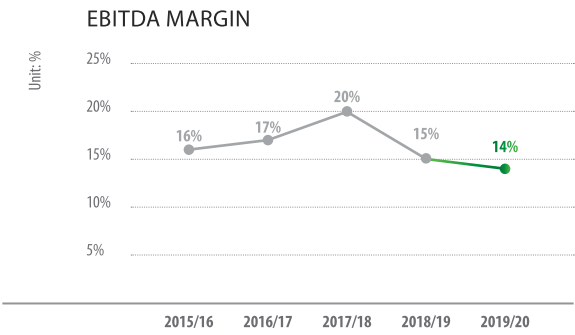
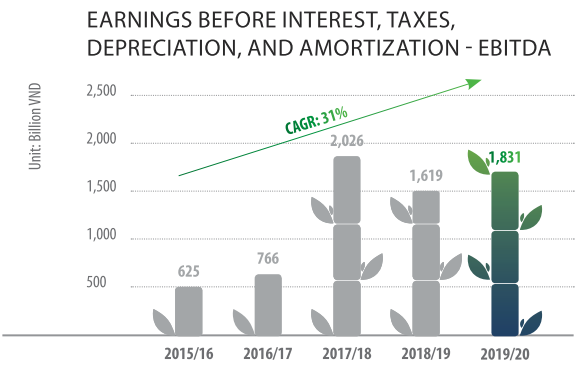
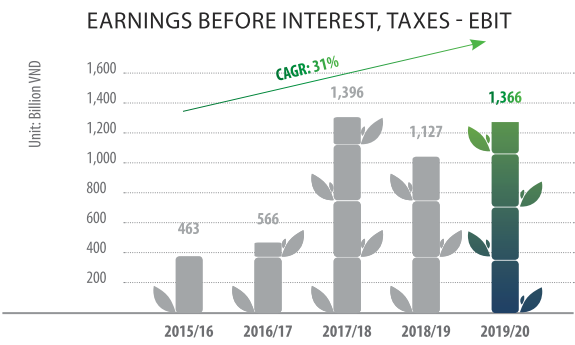
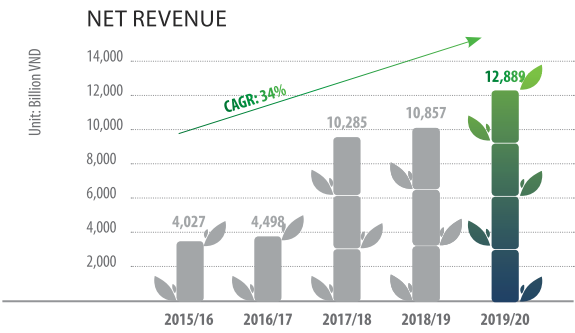
SIGNIFICANT NUMBERS



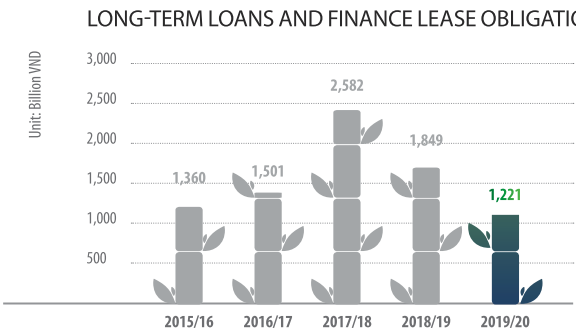
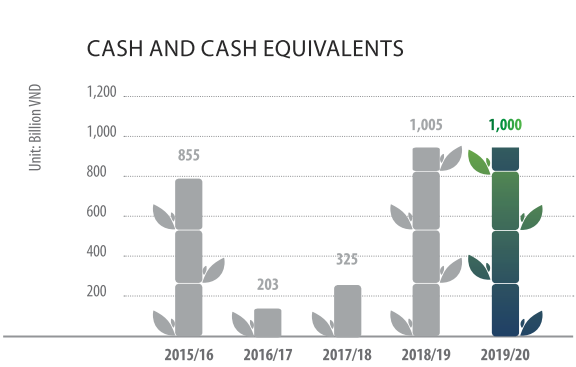
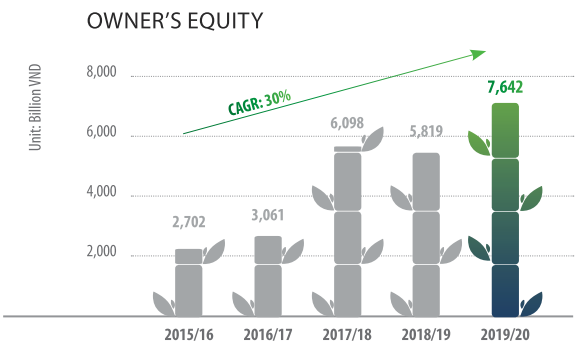
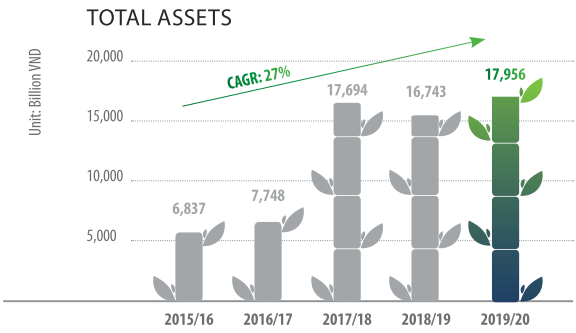


FINANCIAL HIGHLIGHTS

PROFITABILITY INDICATORS



ASSETS AND CAPITAL SOURCES



INCREASE OF SBT CHARTER CAPITAL OVER YEARS

Source: TTC Bien Hoa



SPREADS THE WINGS



SBT’S 5 YEARS STRATEGY (FY2021 - FY2425)

To become Indochina’s leading solution provider of traceable and sustainable agriculture products

AGRI DEVELOPMENT
Solution Provider of High-Tech Agriculture

SUGAR SOLUTION
Solution on sugarcane products to serve customers in the processing industry

CONSUMER
Sugar bag, nutrition juice from sugarcane

FY2021 : VND240 Bil | FY2425 : VND1.820 bil **FY2021: VND11.800 bil | FY2425: VND18.300 bil** **FY2021: VND1.300 bil | FY2425: VND5.450 bil**

Enter the \$ 700 million organic fertilizer market and the hundred-million-dollar agricultural machinery market

Maintain the No 1 position in the core sugar business, with > 50% market share

Develop new products to penetrate the billion-dollar and higher margin FMCG market

Fully INTEGRATED BUSINESS - supported by TECHNOLOGIES and R&D - led by INDUSTRY LEADERS

All Business Applications are fully integrated with ORACLE FUSION CLOUD in a unified infrastructure, driving a synchronous value chain

- HRM
- CTRM
- CRM
- DMS
- FRM
- E-invoice
- EMS
- Scale
- Smartlab



SPREADS THE WINGS

The FY 2019-2020 is a special year of TTC Bien Hoa, marked by 3 events of great impact including:

1. The global Sugar industry was struck by a period of difficulties;
2. Vietnam officially joined ASEAN Trade in Goods Agreement (ATIGA), and
3. Covid-19 pandemic.

While each event bore different difficulties, SBT has steadily overcome each and every obstacle, thanks to the right and reasonable strategy of the Leaders for the period 2018-2021 and the constant efforts of the employees. In the last FY, business results exceeded the expectations, inspiring TTC Bien Hoa to aim even higher in the future.



From FY 2020-2021, the Company's business orientation is to become

"THE **leading** SOLUTION PROVIDER IN TRACEABLE AND SUSTAINABLE AGRICULTURE PRODUCTS ACROSS INDOCHINA"

in order to meet the increasingly diverse needs of individual and corporate customers. This is a long journey that requires synchronous development of all departments and functions in the Company.

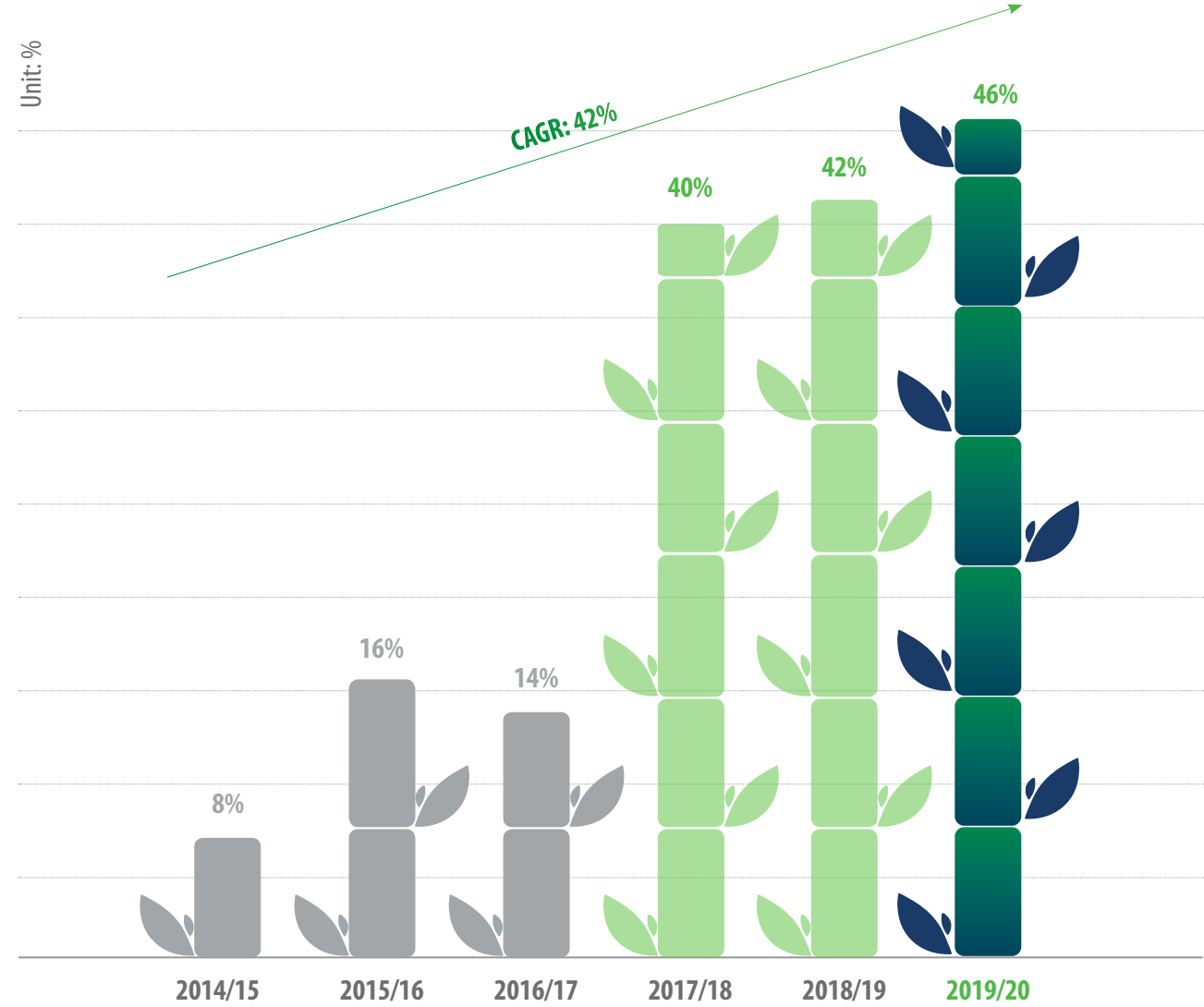




MARKET SHARE LEADING

With more than 46% of market share (equivalent to a million tons of sugar sold every year), TTC Sugar have been holding the 1st position in Vietnam sugarcane industry. This is the result from the expansion and upgrade of production level, optimizing the distribution and the effort to conquer all the customers having the demand of sugar, domestically and internationally.

MARKET SHARE GROWTH RATE



FY 2019-2020
A KEY MILESTONE
IN THE TRANSFORMATIVE ERA

To further the journey



SUGARCANE FARM IN ATTAPÉU, LAOS



SYSTEMS AND NETWORKS



RAW MATERIAL AREA NETWORK
AS OF JUNE 30TH, 2020

No.	Country	Factory	Province/ city	Contracted raw material areas (ha)	Owned raw material areas (ha)	Total (ha)
1	Vietnam	TTCS	Tay Ninh	8,500	6,500	15,000
2		TTCS Gia Lai	Gia Lai	9,000	350	9,350
3		Bien Hoa - Ninh Hoa	Khanh Hoa	9,485	515	10,000
4		Bien Hoa - Phan Rang	Ninh Thuan	1,800	-	1,800
5	Laos	TTC Attapeu	Attapeu	1,150	10,527	11,677
6	Cambodia*	-	-	-	16,000	16,000
Total			6 locations	29,935	33,892	63,827

FACTORY NETWORK

No.	Factory	Location	Refining capacity	Production capacity (tons of sugar/day)	Main product	Refining time	By-products
1	TTCS	Tay Ninh	Raw and sugarcane Sugar	1,000	Refined Sugar	Seasonal	Cogeneration of electricity, Molasses, Pressmud, Bagasse
2	Bien Hoa - Ninh Hoa	Khanh Hoa		600	Refined Sugar, Liquid Sugar	300 days	
3	Bien Hoa -Tri An	Dong Nai		250	Refined Sugar	Seasonal	
4	Bien Hoa - Dong Nai	Dong Nai	Raw sugar	400	Refined Sugar	Year-around	Molasses, Pressmud
5	TTC - Attapeu	Laos	Sugarcane	750	Organic Sugar, Brown Sugar	Seasonal	Cogeneration of electricity, Molasses, Pressmud
6	TTCS Gia Lai	Gia Lai	-	600	White Sugar, Raw Sugar		Cogeneration of electricity, Molasses, Pressmud
7	Bien Hoa - Tay Ninh	Tay Ninh	Sugarcane	400	Raw Sugar		Molasses, Pressmud
8	Bien Hoa - Phan Rang	Ninh Thuan	Sugarcane	150	White Sugar, Brown Sugar, Raw Sugar		Molasses, Pressmud, Bagasse
9	Nuoc Trong - Tay Ninh	Tay Ninh	Sugarcane	100	White Sugar		Molasses, Pressmud

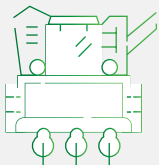


9
REFINERIES



TOTAL PRODUCTION CAPACITY

4,250
TONS OF SUGAR/DAY



TOTAL CRUSHING CAPACITY

37,500
TONS OF SUGARCANE/DAY



* TTC Bien Hoa has the right to manage and exploit the raw material area in Cambodia

SYSTEMS AND NETWORKS

Cần Thơ

FINISHED PRODUCT WAREHOUSES

11 Locations Quantity: 43 warehouses Area: 121,425 m² Storage capacity: 281,705 tons	Dong Nai Quantity: 16 Area: 44,598 m ² Storage capacity: 77,580 tons	Tay Ninh Quantity: 10 Area: 32,286 m ² Storage capacity: 95,800 tons	Gia Lai Quantity: 3 Area: 12,380 m ² Storage capacity: 38,000 tons
Ninh Hoa Số lượng kho: 3 Area: 12,300 m ² Storage capacity: 23,000 tons	Laos Quantity: 3 Area: 8,460 m ² Storage capacity: 19,000 tons	Binh Duong Quantity: 1 Area: 6,731 m ² Storage capacity: 19,000 tons	Ho Chi Minh City Quantity: 2 Area: 370 m ² Storage capacity: 225 tons
Phan Rang Quantity: 1 Area: 1,600 m ² Storage capacity: 4,000 tons	Hanoi Quantity: 1 Area: 100 m ² Storage capacity: 50 tons	Can Tho Quantity: 2 Area: 2,500 m ² Storage capacity: 5,000 tons	Da Nang Quantity: 1 Area: 100 m ² Storage capacity: 50 tons

MATERIAL WAREHOUSE

3 Locations Quantity: 4 kho Area: 10,910 m² Storage capacity: 64,500 tons	Tay Ninh Quantity: 2 Area: 4,410 m ² Storage capacity: 25,500 tons	Dong Nai Quantity: 1 Area: 4,500 m ² Storage capacity: 27,000 tons	Ninh Hoa Quantity: 1 Area: 2,000 m ² Storage capacity: 12,000 tons
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SUGARCANE RESEARCH AND DEVELOPMENT CENTER

Head Office

📍 No. 99, Binh Hoa Hamlet, Thai Binh Commune, Chau Thanh District, Tay Ninh Province
 ☎ 02763 712 975

Branch in Gia Lai

📍 444 Tran Hung Dao Street, Cheo Reo Ward, Ayun Pa Town, Gia Lai Province
 ☎ 0899 520 617

Branch in Ninh Hoa

📍 Km 16, Lam Son Hamlet, Ninh Sim Commune, Ninh Hoa District, Khanh Hoa Province
 ☎ 0683 850 485

Branch in Phan Rang

📍 National Road 27A, La Vang Hamlet, Quang Son Commune, Ninh Son District, Ninh Thuan Province
 ☎ 0683 850 485

3S CENTER: SALES - SERVICE - SPARE PART (SALES - WARRANTY, REPAIR - GENUINE PARTS)



3S Center in Gia Lai

📍 442A Tran Hung Dao Street, Ayunpa Town, Gia Lai Province
 ☎ 0901 937 555

3S Center in Ninh Hoa

📍 Lam Son Hamlet, Ninh Sim Commune, Ninh Hoa Dist., Khanh Hoa Province
 ☎ 0866 194 198

3S Center in Tay Ninh

📍 561A Tran Phu Street, Tan Phuoc Hamlet, Tan Binh Commune, Tay Ninh City
 ☎ 0866 194 198

3S Center in An Giang

📍 361/16 Tran Hung Dao Street, My Phuoc Ward, Long Xuyen City, An Giang Province
 ☎ 02966 263 232

3S Center in Nghe An

📍 No.312, Tan Phu Quarter, Hoa Hieu Ward, Thai Hoa Commune, Nghe An Province
 ☎ 0938 789 981



SYSTEMS AND NETWORKS



DISTRIBUTOR OF JOHN DEERE AGRICULTURAL MECHANICAL EQUIPMENT

Distributor in An Giang

No. 57 National Road 91, An Chau Town,
Chau Thanh District, An Giang Province
0913 979 080

Distributor in Soc Trang

No. 49 National Highway 1, Hamlet 2, Ward 7, Soc
Trang City, Soc Trang Province
02993 612 476

BRANCHES

Thanh Thanh Cong - Bien Hoa JSC - Can Tho Branch

177B Nguyen Van Cu Stret, An Hoa Ward,
Ninh Kieu District, Can Tho City
02923 644 499

Thanh Thanh Cong - Bien Hoa JSC - TTCS Factory

Lot 2, Tan Loi Hamlet, Tan Hung Commune,
Tan Chau District, Tay Ninh Province
02763 753 250

Thanh Thanh Cong - Bien Hoa JSC - Da Nang Branch

169 Nguyen Huu Tho Street, Hoa Thuan Tay Ward,
Hai Chau District, Da Nang City
02363 726 568

Thanh Thanh Cong - Bien Hoa JSC - Long An Branch

Lot K3, Tan Kim Industrial Park, Tan Phuoc Hamlet,
Tan Kim Commune, Can Giuoc District, Long An Province
02763 753 250

SHOWROOM



Ta Cu Tourist Area

Phan Thiet City 0947 311 123



Love Valley Tourist Area

Da Lat City 0816 025 593



MODERN MANUFACTURING TECHNOLOGY

As Vietnam’s leading Sugar business in terms of market share and product varieties, TTC Bien Hoa has continuously invested in innovative technologies and various projects over the years to increase productivity, enhance product quality, develop new products, save costs and boost national and international competitiveness.

Closed-loop supply chain at TTC Bien Hoa



Red Bull, Tan Hiep Phat, Trung Nguyen, Vinacafe, Vinamilk, DHG Pharmaceuticals, Sanofi Pharmaceuticals, Imexpharm, etc.

IN FACT, TTC BIEN HOA BENEFITS GREATLY FROM A WIDE-RANGING NETWORK, INCLUDING

8

VIETNAM-BASED FACTORIES

1

LAOS-BASED FACTORY

47

MATERIAL AND FINISHED PRODUCT WAREHOUSES ALLOCATED ACROSS THE NATION

and especially, 2 large distribution centers located in Bien Hoa and Tay Ninh which are fully equipped with advanced software solutions (WMS, TMS, OMS, etc.) for functional warehouse operation and management. Benefits take the form of effective cost control, proactively increasing competitiveness, expanding distribution system, dominating market share to

“BECOME THE LEADING AGRICULTURAL COMPANY IN VIETNAM AND THE REGION”.

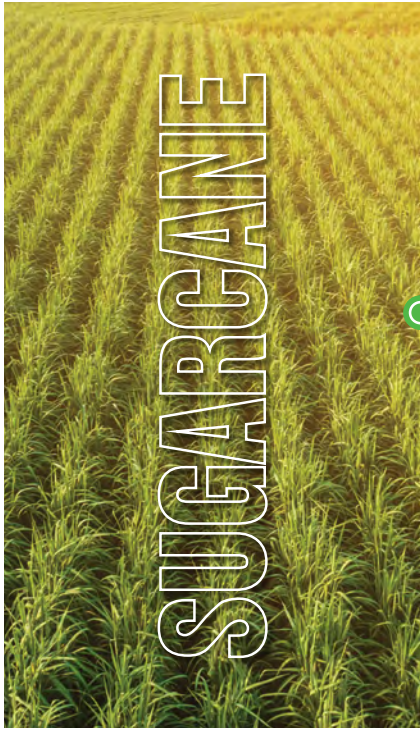


PERFECT TOWARDS SUGARCANE VALUE CHAIN

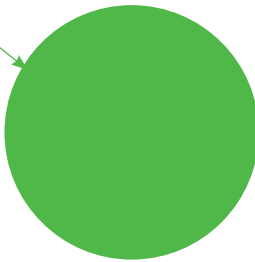
In recent years, Vietnam's Sugar industry has always been in an agonizing dilemma struck by the industry's cycle, or lower sugarcane and Sugar prices - the cause of farmers' shift in their choices of crops. TTC Bien Hoa soon realized that going forward, the old-fashioned sugarcane processing method was no longer a good fit, as Vietnam's Sugar industry faced pressure from ATIGA and competition from regional and international suppliers. Thus, over the past few years, TTC Bien Hoa has worked hard to innovate products, increase sugarcane refining technology adoption, and maximize the value chain of sugarcane. This aims to produce high-quality, low-cost products, enhance domestic and international competitiveness, as well as enable farmers to have a steady income and continue to accompany the Company.

Sugarcane has a wide range of application, besides its main products Sugar, sugarcane is also a direct or indirect raw material of a number of industries, for example, wine, paper, plywood, pharmaceuticals, electricity generated by bagasse; animal feed, fertilizers produced by sugarcane's leaves and tops, filter cake and boiler's ash; biofuel, alcohol, acetone solvents, yeast, citric acid, lactic and glycerin (all of these chemicals uses molasses as raw materials), etc. Sugarcane's By-products, if fully exploited, can be worth 3-4 times higher than the main product Sugar. As a Vietnamese leading Sugar company in market share and product portfolio, TTC Bien Hoa has invested in a multitude of projects to increase the proportion of By-products, diversify the Sugarcane value chain and improve the Company's profit margins.

Sugarcane value chain



- Current value chain
- Developing value chain
- Future value chain



SUGARCANE LEAVES AND TOPS





FOCUS ON R&D ACTIVITIES

The products in the Sugarcane value chain are currently engaged in R&D



DOMESTIC LIQUID SUGAR

Information: Develop domestic liquid Sugar which has variance in types besides exported Sugar.
Progress: The product is already produced and distributed to customers.



1

POWDERED SUGAR

Information: Powdered Sugar is made by grinding granulated Sugar, offering customers convenience by helping them minimize intermediate pre-processing steps.
Progress: The product is being produced and currently in the sales pitch to customers.



2

CANNED SUGARCANE JUICE

Information: Canned sugarcane juice helps diversify products from sugarcane, adding a new highlight to the natural drink product line.
Progress: The project is being implemented, expected to be put into production in March 2021.



3



7



DIET SUGAR, POLYOLS

Information: Develop diet Sugar and polyols, helping diversify TTC Bien Hoa's products.
Progress: The products are in collaborative research.



MICROBIAL FERTILIZER

Information: Develop high-quality microbial fertilizers and organic microbial fertilizer.
Progress: The products are in collaborative research.

6



FLAVORED LIQUID SUGAR

Information: Develop flavored liquid Sugar to serve general trading and Horeca channels.
Progress: The product is in R&D.

5

4



POLICOSANOL

Information: Policosanol from sugarcane wax has great health benefits, helping lower LDL cholesterol, increase HDL cholesterol, and prevent atherosclerosis.
Progress: The project is being implemented. The Company is cooperating with foreign partners and Vietnam's scientific institutes to refine the product in accordance with pharmaceutical regulations.



FOCUS ON R&D ACTIVITIES



LIQUID SUGAR

Consumer liquid Sugar 5l bottle

Add packaging options to meet the diverse needs of customers.



STANDARD WHITE SUGAR

Kim Cuong Do white Sugar 50kg and 12kg bag

A product line with large-sized grains, meeting the diverse needs of customers.



PREMIUM WHITE SUGAR

Co Ba clean Sugar 1kg bag

A quality product line at affordable prices, used to replace smuggled Sugar or unbranded Sugar.



RAW SUGAR

Brown Sugar 50kg bag

A raw Sugar product line suitable for beekeeping and honey processing businesses.



ORGANIC SUGAR

400g Organic paper bag

A high-class paper bags with natural flavors and an environmentally friendly feature.



SECONDARY BY-PRODUCTS

Bep Xua caramel

A product line produced from natural molasses, suitable for cooking.



EXPORTED LIQUID SUGAR

Exported liquid Sugar 24 tons

A product line with quality packaging which helps reduce production costs, provide convenience and minimize plastic waste.

PRODUCT IMPROVEMENTS TO MEET THE SPECIFIC NEEDS OF CUSTOMERS IN FY 2019-2020

In FY 2019-2020, with the goals of converting traditional manufacturing to servitization in order to always have solutions for customers on hand, TTC Bien Hoa promoted R&D, continued the introduction of new product lines, high-tech products, and more convenient packaging methods. This helped TTC Bien Hoa adapt to unique consumer needs. The Company's latest product lines have partly streamlined customers' businesses by simplifying intermediate pre-processing steps and reducing costs in labors, storage, production, etc.



PROVIDE HI-TECHNOLOGY AGRICULTURAL SOLUTIONS

Focusing on energy solutions from sugar cane covering the entire supply chain to bring customers the highest convenience and economy. These will be the “fresh” product lines to ease the intermediate pre-processing for customers, such as liquid sugar for the beverage industry, premix sugar, powdered sugar, alum sugar for the confectionery industry, ice cream and milk ...

TTC Bien Hoa invested in 3 key projects in FY 2019-2020, including the Liquid Sugar project which has been completed.





THE BOARD OF DIRECTORS – WELL-QUALIFIED & HIGHLY EXPERIENCED



Mrs. **HUYNH BICH NGOC**
Chairwoman of the Board

Year of birth: 1962

Master of Business Administration

Experience:

- 40 years experience in the Sugarcane field
- Developing medium and long-term development strategies
- Leading the transformation of management model by area in order to improve production efficiency and leverage the synergies of all organizational resources.



Mr. **PHAM HONG DUONG**
Permanent Vice Chairman of the Board

Year of birth: 1974

Chemical Engineering, Master in Production Management

Experience:

- 20 years of experience in the Sugarcane field
- Helping to build and advise the development strategies of the Company and its subsidiaries
- Monitoring the entire implementation of the 2021-2025 strategy



Mrs. **DANG HUYNH UC MY**
Vice Chairwoman of the Board

Year of birth: 1981

Master of Business Administration

Experience:

- 15 years of experience in the Sugarcane field
- Helping to build and advise the development strategies of the Company and its subsidiaries
- Guiding capital-market development
- Advising on developing the consulting project of transformation and implementation of Oracle Cloud ERP



Mrs. **VO THUY ANH**
Independent board member

Year of birth: 1972

Master of International Accounting and International Trade

Experience:

- 25 years of experience in FMCG, real estate field
- Helping to build and advise the development strategies of the Company and its subsidiaries
- Specializing in financial and business strategic planning



Mr. **HOANG MANH TIEN**
Independent board member

Year of birth: 1962

Bachelor of Laws

Experience:

- 20 years of experience in internal control and supervision
- Supervising and providing independent opinions on CG activities of the BOD
- Organizing and supervising the Audit Committee's activities
- Supervising risk management throughout the Company



Mr. **HENRY CHUNG**
Independent board member

Year of birth: 1974

Bachelor of Finance and Accounting

Experience:

- 20 years of experience in the Finance and Sugarcane field
- Supervising CG activities of the Company
- Developing human resource structure, remuneration and compensation policies to senior management



Mr. **VO TONG XUAN**
Member of the Board

Year of birth: 1940

Ph.D. in Agronomy

Experience:

- 10 years of experience in the Sugarcane field
- Advising the BOD on the development of raw material areas and farming techniques
- Advising the BOD on the development of organic sugarcane at Laos and the formulation of the project schedule



Mr. **NGUYEN THANH NGU**
CEO

Year of birth: 1987

Bachelor of Business Administration

Experience:

- 10 years of experience in the Sugarcane field
- Managing business activities to ensure member companies developing in accordance with the roadmap of the Company
- Facilitating TTC Bien Hoa to occupy higher market share in Vietnam's Sugar industry



Mrs. **DOAN VU UYEN DUYEN**
DEPUTY CEO

Year of birth: 1987

Master of International Business and Technology Management

Experience:

- 10 years of experience in the Finance and Sugarcane field
- Managing operations, controlling cost, and developing budget plans based on the optimal structure of industry best practices
- Participating in capital mobilization plan, assisting the BOD in evaluating and negotiating with foreign strategic investor



Mrs. **NGUYEN THI PHUONG THAO**
Chief Financial Officer

Year of birth: 1987

Bachelor of Finance and Banking

Experience:

- 10 years of experience in the Finance and Sugarcane field
- Financial management in construction, real estate, investment, agriculture through successful appeal for funds from credit institutions, domestic and foreign investment funds
- Deep understanding of capital markets, and experience in cash flow and debt management, as well as in budget and cost control



Mr. **HUYNH VAN PHAP**
Chief Sales Officer

Year of birth: 1979

Bachelor of Business Administration

Experience:

- 20 years of experience in the FMCG and Sugarcane field
- Experience trading sugar in international stock exchange; develop and implement business strategies
- Developing SME, successfully deployed the Trade channel to leading sugar market; bringing B2B to a breakthrough growth



Mrs. **DUONG THI TO CHAU**
Sales Director

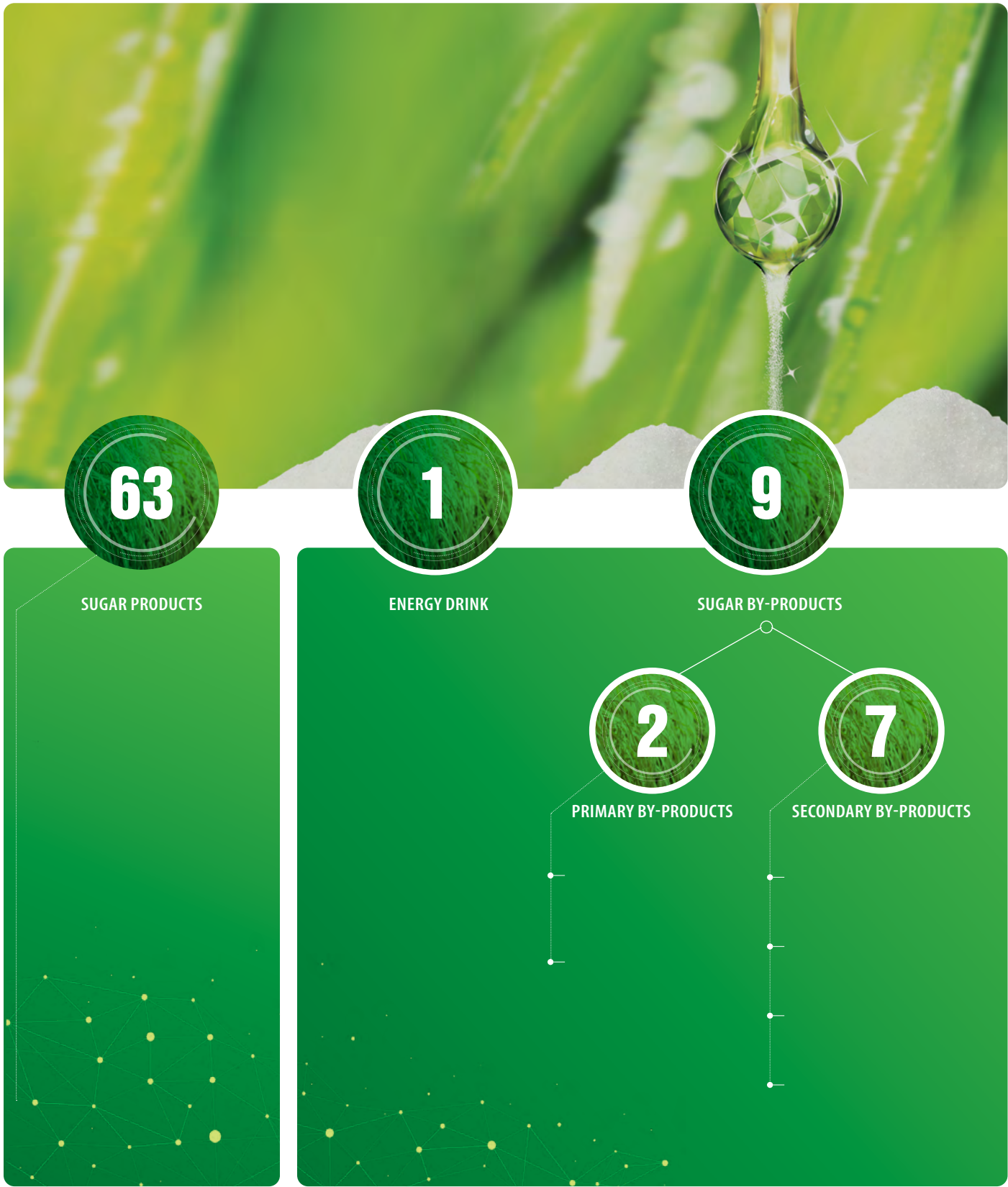
Year of birth: 1973

Bachelor of Foreign Trade Economics

Experience:

- 20 years of experience in the Sugarcane field
- Building customer system and expanding export market share, carrying out investment plan to develop after-sales services and customer care
- Building a robust MNC channel and developing plans to precisely meet the needs of B2B customers

PRODUCTS



Clean sugar manufactured from Pure sugarcane

100%

no impurities; no bleaching agent; no genetically modified organisms.

The image shows two products: a brown paper bag and a clear glass jar, both containing light brown organic sugar. The packaging features the 'Bien Hoa' logo, the word 'ĐƯỜNG' (Sugar), and 'ORGANIC' in large green letters. Below this, it says 'MÍA KHÔNG BIẾN ĐỔI GEN' (Non-GMO sugarcane) and 'GMO FREE'. Various organic certification logos are visible at the bottom of the packaging, including the European Union Organic logo, the USDA Organic logo, and the Halal logo.

TTC Bien Hoa towards the mottos:

CLEAN SUGAR

FOR COMMUNITY HEALTH

To confirm the leading position in sugar industry of Vietnam and brand reputation on a par with the region and the world.

SUGAR PRODUCTS

ORGANIC SUGAR TTC ATTAPEU/TTC BIEN HOA/TSU



- Packaging:**
- 1-ton bag
 - 25kg bag
 - 500g pack
 - 400g paper bag

- Product:**
- Gold Sugar
 - Brown Sugar

- Product advantages:**
- Organic Sugar meets USDA and European standards;
 - Clean product lines, production process from sugarcane planting to sales complies with strict international organic regulations.

ROCK SUGAR

PURE ROCK SUGAR BIEN HOA PRO/TSU DIAMOND



- Packaging:**
- 50kg bag
 - 12kg bag
 - 500g pack, 400g jar

- Product:**
- White Sugar
 - Gold Sugar

- Product advantages:**
- Large-sized grains meet customer preferences
 - Providing a smooth, delicate sweetness to edible bird's nest drink, cooling drink, stewed Chinese medicine, sweet soup, etc.

NATURAL ROCK SUGAR BIEN HOA PRO



- Packaging:**
- 500g pack

- Product:**
- White Sugar
 - Gold Sugar

- Product advantages:**
- Handcrafted product, having large-sized grains that meet customer preferences;
 - Providing a smooth, delicate sweetness to edible bird's nest drink, cooling drink, stewed Chinese medicine, sweet soup, etc.

GOLD SUGAR

NATURAL GOLD SUGAR BIEN HOA GOLD/MIMOSA/TTC SUGAR/CO BA



- Packaging:**
- 1-ton bag
 - 50kg bag
 - 25kg paper bag
 - 1kg pack (20-pack bag)

- Product advantages:**
- Traditional product line, preserving natural flavors of sugarcane;
 - High-quality product, undergoing strict control process according to FSSC 22000 standard.

"NU HOANG" DARK BROWN SUGAR



- Packaging:**
- 1kg pack (20-pack bag)
- Product advantages:**
- Having nice colors and no flavorings;
 - Preserving the natural flavors and nutrient contents of the molasses.

RAW BROWN SUGAR



- Packaging:**
- 50kg bag
- Product advantages:**
- Raw Sugar product line is suitable for beekeeping and honey processing businesses.



SUGAR PRODUCTS

FUNCTIONAL SUGAR

BAKING SUGAR BIEN HOA PRO



Packaging:

- 1kg pack (20-pack bag)

Product advantages:

- Having fine grains and no clumps;
- Being suitable for baking.

GOLD MINERAL SUGAR BIEN HOA PURE



Packaging:

- 1kg pack (20-pack bag)

Product advantages:

- Being fortified with trace elements including potassium, calcium, magnesium, and iron;
- Adding trace elements to daily diets.

EXTRA REFINED SUGAR FORTIFIED VITAMIN A BIEN HOA VALUE



Packaging:

- 1kg pack (20-pack bag)

Product advantages:

- Vitamin A supplements.

DIET SUGAR BIEN HOA LIGHT



Packaging:

- 5g packet (250g box)

Product advantages:

- Sweetener for people who go on a diet;
- Having healthy ingredients, thus helping manage hyperglycemia.

LIQUID SUGAR

CONSUMER LIQUID SUGAR BIEN HOA SYRUP



Packaging:

- 250ml bottle
- 500ml bottle
- 5l bottle

Product advantages:

- Providing convenience for consumers while cooking and drink making;
- Having natural sweetness.

EXPORTED LIQUID SUGAR



Packaging:

- Flexibag 18m³ ~ 24 tons

Product advantages:

- Sugar content is stable, the product is easy to process and use;
- Providing convenience for corporate customers and helps them reduce costs in labor, storage, production, etc.;
- Meeting advanced requirements of green production and automation.

DOMESTIC LIQUID SUGAR MIMOSA



Packaging:

- Flexibag 18m³ ~ 24 tons
- Flexibag 24m³ ~ 32 tons
- IBC tank 1m³ ~ 1,3 tons

Product advantages:

- Sugar content is stable, the product is easy to process and use;
- Having a wide range of colors such as 100 IU, 70 IU, 45 IU, and packaging methods, meeting the diverse needs of customers;
- Providing convenience for corporate customers and helps them reduce costs in labor, storage, production, etc.;
- Meeting advanced requirements of green production and automation;
- TTC Bien Hoa offers support and consulting services.



SUGAR PRODUCTS

RE SUGAR

EXTRA PREMIUM RE SUGAR BIEN HOA PURE/MIMOSA/TTC SUGAR



Packaging:

- 50kg bag
- 0.5kg pack/1kg pack (40-pack bag/20 pack bag)

Product advantages:

- High-end product in RE Sugar product line, having low color and high quality;
- Meeting the strictest demands of the pharmaceutical and beverage industry according to international standards.

SPECIAL RE SUGAR BIEN HOA PURE/MIMOSA/STICKSU/BIEN HOA JOY



Packaging:

- 50kg bag
- 25kg bag
- 6g stick/8g stick (50-stick bag)

Product advantages:

- High-quality product, meeting the strictest requirements of international beverage companies;
- Being convenient for the customers to use.

RE SUGAR

PREMIUM RE SUGAR BIEN HOA PURE/MIMOSA



Packaging:

- 1-ton bag
- 0.5kg pack/1kg pack (40-pack bag/20-pack bag)
- 12kg bag
- 800g jar

Product advantages:

- High-quality RE product for customers who require high quality and medium color value;
- Having diverse packaging specifications.

EXPORTED RE SUGAR BIEN HOA PURE/BIEN HOA DOMIN



Packaging:

- 50kg bag
- 12kg bag

Product advantages:

- The standards meet the international requirements;
- Could be used in various industries.

SUGAR PRODUCTS

RE SUGAR

STANDARD SUGAR BIEN HOA PURE/MIMOSA



Packaging:

- 1-ton bag
- 50kg bag
- 0.5kg pack/1kg pack (40-pack bag/20-pack bag)

Product advantages:

- Standard-quality RE Sugar;
- Having competitive prices, meeting the demands of customers who require high control standards but do not mind the color.

CASTER SUGAR BIEN HOA PURE/MIMOSA



Packaging:

- 50kg bag

Product advantages:

- Standard-quality RE Sugar;
- Having competitive prices, meeting the demands of customers who require high control standards but do not mind the color.

RS SUGAR

EXTRA WHITE SUGAR BIEN HOA DAILY/MIMOSA



Packaging:

- 50kg bag
- 12kg bag

Product advantages:

- Meeting customers's demand for quality (equivalent to RE) and color;
- Competitive price, established brand.

PREMIUM WHITE SUGAR BIEN HOA DAILY/MIMOSA/TSU



Packaging:

- 50kg bag
- 25kg bag
- 12kg bag
- 0.5kg pack/1kg pack (40-pack bag/20-pack bag)

Product advantages:

- RS product with high-quality requirements;
- Competitive price, established brand.



SUGAR PRODUCTS

RS SUGAR

STANDARD WHITE SUGAR
TTC NINH HOA/TTC PHAN RANG/TTC GIA LAI/SEC/BIEN HOA SAVING/BIEN HOA SUGAR



Packaging:

- 50kg bag
- 12kg bag
- 0.5kg pack/1kg pack (40-pack bag/20-pack bag)

Product advantages:

- RS product with high-quality requirements;
- Having normal-sized grains and large-sized grains, meeting the diverse needs of customers;
- Competitive price, established brand.

RS SUGAR

WHITE SUGAR TTC PHAN RANG/TTC GIA LAI/BIEN HOA SAVING



Packaging:

- 50kg bag
- 12kg bag

Product advantages:

- RS product with high-quality requirements;
- Having normal-sized grains and large-sized grains, meeting the diverse needs of customers;
- Competitive price, established brand.

EXPORTED SUGAR BIEN HOA DOMIN



Packaging:

- 0.5kg pack/1kg pack (40-pack bag/20-pack bag)

Product advantages:

- The standard meets the international requirements;
- Being suitable for customers who have interests in origin and brand reputation.



ENERGY DRINK FLAVOR



MÍAHA SUGARCANE JUICE WITH KUMQUAT FLAVOR

- Product advantages:**
- Original sugarcane juice is now available in cans conveniently, retaining its inherent taste and nutrition.
- Packaging:**
- 240ml/ can



MÍAHA SUGARCANE JUICE WITH PEACH FLAVOR

- Product advantages:**
- Mía-ha sugarcane juice with Peach flavor – Original sugarcane juice mix with Peach juice. The taste of Fresh and Clean.
- Packaging:**
- 240ml/ can



MÍAHA SUGARCANE JUICE WITH APPLE FLAVOR

- Product advantages:**
- Mía-ha sugarcane juice with Apple flavor – Original sugarcane juice mix with Apple juice. The taste of Youth.
- Packaging:**
- 240ml/ can



PRIMARY BY-PRODUCTS

SUGARCANE-FLAVORED BOTTLED WATER MIAQUA



- Packaging:**
- 500ml bottle (24 bottle/box)
 - 350ml bottle (24 bottle/box)
- Product advantages:**
- Modern, closed-loop production process;
 - No preservatives, the taste is absolutely natural and delicate;
 - Preserving the natural flavors of sugarcane without using additives during the extraction process.

BAGASSE



- Product information:**
- By-product after juice extraction process
 - Fuel source for boilers at sugarcane factories
 - Raw material for production of mushrooms, paper pulp, plywood, animal feed, etc.
 - Raw material for production of activated carbon preparations, microbial fertilizers, etc.
- Uses:**
- Input material for the production of the Company's By-products.



SECONDARY BY-PRODUCTS

ORGANIC MICROBIAL FERTILIZER

As a stickler to the “Community-led local development” approach, in 2018, TTC Bien Hoa decided to build an organic microbial fertilizer factory with a capacity of 34,000 tons. The capacity is planned to be expanded to 70,000 tons in the next 3 years to meet the demand of farmers for clean fertilizer. This type of fertilizer is expected to help change the old farming habits of Vietnamese farmers, thereby reducing the negative impact of chemical fertilizers and pesticides on producers and consumers, increasing productivity and quality of Vietnamese agricultural products, thereby reducing costs and improving profitability for farmers.

TTC Bien Hoa’s organic microbial fertilizers are generated from Sugar industry’s waste such as ash, pressmud, coarse sludge, and suitable for:

- Industrial crops: sugarcane, coffee plant, rubber plant, pepper, tea, peanut, soybean, etc.
- Food crops: rice, corn, cassava, etc.
- Vegetables: leafy greens, tomato, cabbage, kohlrabi, etc.
- Fruit trees.

Packaging: 40kg bag

ORGANIC MICROBIAL FERTILIZER MIXA



Product advantages:

- Increasing soil organic matter, soil quality and soil fertility;
- Increasing yield and quality of crops, especially commercial cane sugar (CCS) level for sugarcane and carbohydrate content for cassava, etc.;
- Helping plants absorb nutrients, grow faster and develop disease resistance.

ORGANIC FERTILIZER BELA



Product advantages:

- Increasing soil organic matter, soil quality and soil fertility;
- Adding beneficial soil microorganisms, strengthening plant disease resistance, and ensuring high and stable productivity.

ORGANIC MICROBIAL FERTILIZER FITOHOOCMON 30



Product advantages:

- Increasing soil organic matter, soil quality and soil fertility;
- Adding beneficial soil microorganisms, strengthening plant disease resistance, and ensuring high and stable productivity;
- Stabilizing and increasing crop yield;
- Producing antibodies and phytohormones that plants need to grow.

ORGANIC MICROBIAL FERTILIZER FITOHOOCMON 42



Product advantages:

- Increasing soil organic matter, soil quality and soil fertility;
- Adding beneficial soil microorganisms, strengthening plant disease resistance, and ensuring high and stable productivity;
- Providing essential nutrients for the growth and development of plants, helping plants grow more shoots and branches, as well as produce more fruits with firm seeds;
- Helping plants to be more resistant to diseases, pests in changing climate conditions.



SECONDARY BY-PRODUCTS

COMMERCIAL ELECTRICITY



Product information:

- Electricity is generated from the boiler turbine after the bagasse burning process;
- Electricity is partly used in the Company’s activities, the remaining will be sold to the national grid;
- Renewable energy source from biomass fuel, helping reduce fossil fuel reliance and protect the environment;
- This type of energy will help address electricity shortage problems occurring when the dry season affects adversely hydropower production.

Uses:

- Internal consumption;
- Selling to the national grid.

MOLASSES



Product information:

- By-product from Sugar production;
- Main components include saccharose, glucose, fructose, proteins and minerals;
- Nutrient source for fermentation process in the production of alcohol, MSG, animal feed, nutritional yeast, etc.;
- TTC Bien Hoa has promoted R&D to enhance molasses value, making it suitable for processing, cooking, baking, etc.

“BEP XUA” CARAMEL

Packaging:

- 210g bottle (48 bottle/box)

Product advantages:

- Natural molasses, ensuring food hygiene and safety requirements;
- Underscoring the unique flavor of natural molasses without the inclusion of any harmful colorants;
- Could be used in seasoning to enhance the colors of the dishes.



WIDE CUSTOMER NETWORKS



“Sticky” relationships with global players and local consumers

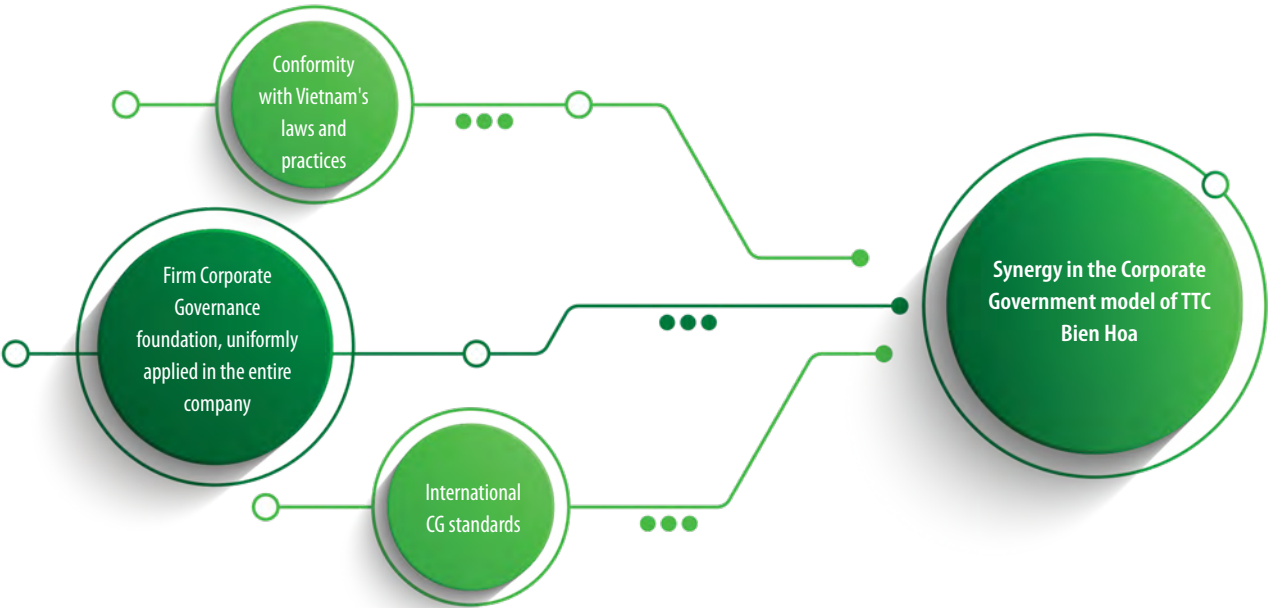
- Sticky” relationships with global players such as Coca Cola or PepsiCo
- Established relationship of over 10 years with its top 10 corporate customers



CORPORATE GOVERNANCE



On the journey to international integration, besides legal compliance, corporate governance at TTC Bien Hoa is also the area that the BOD improves progressively. In the recent difficult time, the BOD has integrated and applied the international standards and best practices into the entire system in a manner compatible with Vietnam’s operating context and Sugarcane business.



CG Codes that TTC Bien Hoa currently uses as references

G20/OECD Principles of Corporate Governance (2015)	Decree No.71/2017/ND-CP regarding guidelines on Corporate Governance of Public Companies (2017)	Circular No.75/2017/TT-BTC (2017)	ASEAN Corporate Governance Scorecard (2017-2018)	Vietnam Corporate Governance Code of Best Practices for public companies (2019)
- Ensuring the basis for an effective Corporate Governance framework - Rights and equitable treatment of shareholders and key ownership functions - Institutional Investors, stock market and other intermediaries - Roles of stakeholders in Corporate Governance - Information disclosure and transparency - Responsibilities of the BOD	- Ensuring a reasonable Governance stucture - Improving the operational efficiency of BOD - Ensuring the rights of shareholders and stakeholders - Ensuring equitable treatment of shareholders - Disclosure all transparency in all activities of the Company manner	- Model Company charter - Model internal regulations on Corporate Governance	- Rights of shareholders - Equitable treatment of shareholders - Roles of stakeholders - Information disclosure and transparency - Responsibilities of the BOD	- Responsibilities of the Board of Directors - Control environment - Information disclosure and transparency - Rights of shareholders - Relations with stakeholders

Source: TTC Bien Hoa

Geared at building a “balanced” BOD aligned with the principle “Establishing a competent and professional BOD” of the CG Code of Best practices, TTC Bien Hoa has always worked hard to achieve diversity in gender, age, expertise, skills, experience, and leadership qualities.





RISK MANAGEMENT

Risk management is currently the priority at TTC Bien Hoa, and considered as the guide for sustainable development.

THE RISK MANAGEMENT STRUCTURE AT TTC BIEN HOA



Source: TTC Bien Hoa

LAYER RISK MANAGEMENT SYSTEM



Risk establish

Including:
Board of Directors

Roles and responsibilities

- ▶ Approve risk structure and policies;
- ▶ Track and review risk management structure effectiveness;
- ▶ Offer instructions, approve risk tolerance and risk appetite statement;
- ▶ Develop a measure of risk;
- ▶ Provide risk assessments and risk mitigation strategies.

Risk manage

Including:
Risk management department and Coordinator team

Roles and responsibilities

- ▶ Review risk assessment results of risk owner;
- ▶ Coordinate efforts to implement risk management activities;
- ▶ Cultivate a risk-aware culture;
- ▶ Decide on risk management guidelines.

Risk enforce

Including:
Risk owner

Roles and responsibilities

- ▶ Identify, assess and rank risks in areas of responsibility;
- ▶ Propose action plans.

Risk guarantee

Including:
Audit Committee and Internal Audit Department

Roles and responsibilities

- ▶ Monitor and evaluate the risk management system.



SUSTAINABLE DEVELOPMENT

In TTC Sugar, Sustainable development is considered the guideline of most businesses seeking a way to go global.

Goal	Vietnam	TTC Bien Hoa
INVEST IN HUMAN CAPITAL		
1 NO POVERTY 	End poverty in all its forms everywhere	2,868 jobs for employees 6,721 smallholders generate income from sugarcane
2 ZERO HUNGER 	End hunger, achieve food security and improved nutrition and promote sustainable agriculture	1.1 million tons of Sugar for domestic and international markets ~64,000 ha of raw materials areas in Vietnam, Laos, and Cambodia
3 GOOD HEALTH AND WELL-BEING 	Ensure healthy lives and promote well-being for all at all ages	100% of employees receive periodic health care and health insurance 2,868 COVID-19 insurance packages for employees <i>Allow employees to work from home in turn, prepare antiseptic hand sanitizers and masks for employees working at the office, and require employees to complete health declaration in the time COVID-19 took greater hold of the country</i> Every 2 weeks during the COVID-19 pandemic, the Company conducted periodic disinfection at offices and factories 72+ healthy clean Sugar product lines Use of 100% of non-GMO sugarcane in production 20,900 kg of Bien Hoa Sugar was donated to people and organizations in the first line of defense against COVID-19, as a part of the program "Million meals sweetened with love" 1,700 kg of Co Ba Sugar was given to the poor living in the mountainous and remote areas, at the borders, or in the areas hit by natural disasters, etc. in Lunar New Year 2020 1,000 kg of Co Ba Sugar was given to the disadvantaged living in Thanh Hoa, Thai Binh, Nam Dinh, and Dien Bien
4 QUALITY EDUCATION 	Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all	43,561 hours of training 396 training courses VND10 billion for training budget



Goal	Vietnam	TTC Bien Hoa
ENSURE ADAPTATION TO CLIMATE CHANGE AND SUSTAINABLE ENVIRONMENT		
6 CLEAN WATER AND SANITATION 	Ensure availability and sustainable management of water and sanitation for all	~1.4 million liters of Miaqua bottled water is generated from the evaporation of sugarcane juice during Sugar refining 100% of post-production wastewater is treated and utilized to cool down machines, water plants, and raise fish 100% of factories and offices deploy SS in the management of working environment hygiene 100% of factories are located in the mainland, not adjacent to the sea (+10km away from the coast) Only one type of marine resources (sea salt) is used in the production process
14 LIFE BELOW WATER 	Conserve and sustainably use the oceans, seas, and marine resources for sustainable development	
7 AFFORDABLE AND CLEAN ENERGY 	Ensure access to affordable, reliable, sustainable, and modern energy for all	100% of factories are installed with the solar power system 100% of bagasse generated in the Sugar refining process is used to run the generator 150+ million Kwh commercial electricity
9 INDUSTRY, INNOVATION AND INFRASTRUCTURE 	Build resilient infrastructure, promote inclusive and sustainable industrialization, and foster innovation	80% of raw material areas are mechanized Deploy the ERP project in the entire system
11 SUSTAINABLE CITIES AND COMMUNITIES 	Make cities and human settlements inclusive, safe, resilient, and sustainable; reasonably allocate population and labor by region	464 KWp of rooftop solar power is used at staffing housings in Attapeu, Laos 6 Organic product lines meet the EU and USDA (USA) standards 100% of Sugar products are quality controlled according to standard procedures to ensure food hygiene and safety before distributing the products to the customers.
12 RESPONSIBLE CONSUMPTION AND PRODUCTION 	Ensure sustainable consumption and production patterns	
13 CLIMATE ACTION 	Make urgent action to combat climate change and its impacts	ISO 14001 Environmental Management System in manufacturing operations
15 LIFE ON LAND 	Protect, restore and promote sustainable use of terrestrial ecosystems, sustainably manage forests, combat desertification, and halt and reverse land degradation and halt biodiversity loss	Use red-eyed bees as natural enemies and light traps to control pests, minimizing the use of plant protection products Use fertilizers from pressmud and boiler's ash, as well as probiotics in sugarcane cultivation, minimizing the use of chemical fertilizers



SUSTAINABLE DEVELOPMENT

Goal	Vietnam	TTC Bien Hoa
PROSPERITY AND COOPERATION		
 5 GENDER EQUALITY	Achieve gender equality and empower all women and girls	100% of female are guaranteed about benefits and compensation 100% of female return to work after maternity leave 33% of BOD members are female 35% of female employees are middle managers and above "2x Challenge" is recognized by DEG - Development Financial Institution owned by the German Government that meets the criteria of the program
 8 DECENT WORK AND ECONOMIC GROWTH	Promote sustained, inclusive, and sustainable economic growth, full and productive employment, and decent work for all	VND12,889 billion of net revenue VND512 billion of profit before tax VND137 billion of State tax VND492 billion of salary and compensation fund for employees
 17 PARTNERSHIPS FOR THE GOALS	Strengthen the means of implementation and revitalize the global partnership for sustainable development	28,000 ha of sugarcane in Laos and Cambodia 150% of growth in organic sugarcane areas compared to FY 2018-2019 24 countries and regions have TTC Bien Hoa's products 2 established financial institutions one from Germany and one from South Korea, have invested in TTC Bien Hoa in the form of preferred stock and convertible bonds
PROMOTE JUSTICE, PEACE, AND INCLUSIVE GOVERNANCE		
 10 REDUCED INEQUALITIES	Reduce income inequality within and among countries	275 jobs for Laos workers 200 agricultural extension seminars in Laos and Cambodia 3 countries Vietnam, Laos, and Cambodia all have a uniform system of working procedures Unify salary and compensation policy for sales staff nationwide Provide support for employees working in Laos and Cambodia
 16 PEACE, JUSTICE AND STRONG INSTITUTIONS	Promote peaceful and inclusive societies for sustainable development, provide access to justice for all, and build effective, accountable, and inclusive institutions at all levels	Every 3 months, the Company holds periodic dialogue with employees Once a year, the Company holds a labor conference



As the leader in Vietnam's Sugar industry in all aspects, ranging from market share, production capacity, product portfolio to the business network, TTC Bien Hoa has been in reciprocal relationships with a large circle of stakeholders, each of whom plays the role of a keystone for the Company's subsistence, operation, and development.





AWARDS & CERTIFICATIONS



TOP 30

Largest market capitalization and liquidity
Company in Vietnam Stock Market



TOP 05

Corporate Governance Award
for Large Cap Company 2020



TOP 50

Top 50 Leading Brand in VN
2020 - Forbes VN



TOP 10

Annual Report - Vision Awards -
Worldwide Rank



TOP 10

Green Sustainable Company



TOP 20

Vietnam Listed Company Award
VNSI - HOSE



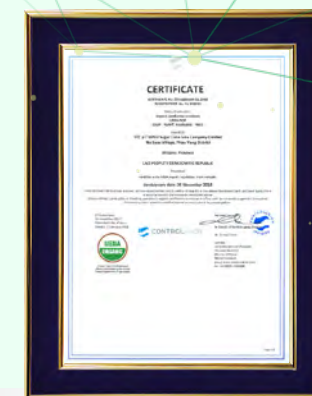
High Vietnamese
Quality Product 2020



FSSC 22000



Organic Certificate EU



Organic Certificate USDA



FDA



HALAL



ISO 9001 : 2008



ISO 14001: 2004



Villas 17205



FAIR TRADE PRODUCTION METHODS



STAKEHOLDERS

"TTC Sugar Products have a very good sales in the market. Although TTC sugar is being strongly competed by the unbranded sugar with lower price, but they are still chosen by many grocery stores, café shops and restaurants by the perennial brand and high quality. When offering to customers, we are very confident about this product."

Mrs. Ngoc
- GT Channel Distributor
(Go Vap Dist., HCM City)

"We could not wait for saviors because of extreme weather conditions and sugarcane price changes in times of global integration, instead we needed to save ourselves first. While we used to destroy sugarcane and plant crops such as pineapple, red beans, cassava, etc., output was not guaranteed and income therefore unstable. We came together as a cooperative and worked closely with the Company. As a cooperative member, a farmer can apply mechanization to cultivation, reduce investment costs for irrigation systems, share experiences with each other, facilitate access to capital, and take the initiative in harvesting. The Company also has policies to encourage, support, share profits, and relieve difficulties, as giving up is not an option even during price swings."

- Ms. Le Thi Quynh Trang
- Chairwoman of the BOD of Tan Tien cooperative
- Po To Commune, Iapa District, Gia Lai (Affiliate client in investment and contract farming, TTC Sugar Farm no.6, Gia Lai).

"After TTC Attapeu Sugar company introduced a policy investing in sugarcane growers, the farmers are very excited. Initially, there were a lot of difficulties because people still had to learn the effective cultivation method. However, the extension workers worked alongside us and provided technical guidance from soil preparation to sugarcane harvesting. After 3 sugarcane crops, realizing the high income from sugarcane growing, many people now want to work with the Company in the long term."

Mr. Thitdavanh Phommachanh
- Manager of TTC Attapeu Farm no.2, Laos.

"We are very pleased to be selected by TTC Sugar as a consulting partner to conduct the project of converting IT modernization applications with the purpose to enhance position and value of Vietnamese agriculture in international market. With our experience in digital transformation consulting for many businesses in Vietnam, we believe that this project will be successfully implemented and bring TTC Sugar to many outstanding efficiencies and results in business activities."

Mr. Will Nguyen
- Managing Member of KPMG Vietnam

"The agriculture industry in Vietnam is on the cusp of the fourth industrial revolution, with digital transformation leading the way for businesses like SBT to realize their goals. However, today's business climate remains unpredictable. To better respond to changing market conditions, organizations can't be held back by disparate on-premise business systems – they need to have a clear view of their business on a single data platform. Oracle Cloud ERP will enable SBT to manage its finance and supply chain on an innovative, extensible and scalable cloud ERP platform to create a more adaptable business and better prepare for whatever comes next."

Mrs. Nguyen Thi Mai Hoa
- Head of applications, Oracle Vietnam

It is a long time ago, to look for a sugar supplier with stable quality, especially the "pass-floc" sugar (non-precipitating sugar), our first choice was TTC Sugar. TTC Sugar deeply understands the quality requirement in producing beverage, ensuring that every sugar crystal is pure, high-quality and non-precipitation. TTC Sugar products are highly appreciated after many quality testing of us.

- A Beverage Production Customer



STAKEHOLDERS

TTC Bien Hoa is one of the few businesses with a global vision, not to mention that TTC Bien Hoa is an agricultural company. The Company innovates every day through a series of comprehensive reforms. The application of information technology and reporting management system allows me access to the most advanced tools available today, and thereby greatly enhancing my work performance. When it comes to data-based issues, the system helps me make accurate and timely decisions.

- Mrs. **Nguyen Thi Hoang Khuyen**
Head of Finance Department

At TTC Bien Hoa, the income is relatively high and stable. But the more important thing is that I am given opportunities to work my best, explore myself, and advance my career. TTC Bien Hoa carries out its operations in the agricultural industry with dynamism of the fast-moving consumer goods (FMCG) mindset. So there is no way I could feel bored with my daily work. I even have the motivation to adapt to the environment and boost my personal brand.

- Mr. **Dinh Ly Thang Long**
R&D specialist

I have been here, this factory, for nearly 20 years. It has ups and downs, but to this date, my feeling never once changes, that TTC Bien Hoa - Dong Nai factory is indeed a worthy place to work for. Over time, the working environment and welfare policies have improved dramatically, helping my family have a higher income to finance my children's study. In the years to come, I hope I can continue my employment in the Company.

- Mr. **Pham Hoang Van**
Production worker, TTC Bien Hoa - Dong Nai factory

I want to stay with the Company for the long term. Few years of working here have significantly strengthened and stabilized my family economy. Besides, the Company also has countless policies to support women, such as maternity leave, gifts on woman holidays, daily meals, and New Year benefits. I always hope for the Company's great success, so we can stay here longer.

- Mrs. **Truong Thi Lan**
Farming staff at Gia Lai material zone,
TTCS Gia Lai factory

**THANH THANH CONG BIEN HOA
JOINT STOCK COMPANY**

Headquarters

📍 | Tan Hung Commune, Tan Chau District, Tay Ninh Province
☎ | (0276) 37 53 250

Trade Office

📍 | 11th Floor, TTC Building, 253 Hoang Van Thu Street,
Ward 2, Tan Binh District, HCMC
☎ | (028) 39 99 88 11
✉ | tucs@ttcsugar.com.vn

🌐 | www.ttcsugar.com.vn